# Innovation: Transforming and Improving Your Organization

Kofi Blankson, CIP, CAL



Innovation separates leaders and followers. - Steve Jobs.



# **Everything** is changing

Innovation is not just a buzzword, **it's a necessity.** In today's rapidly changing world, organizations that fail to innovate will be left behind.



# Leadership | Innovation | Performance | Sustainability | Data & Digital

Innovation is not just about creating something new, *it's* about transforming and improving an organization. At its core, innovation is about solving problems and creating value.



# **Defining Innovation**

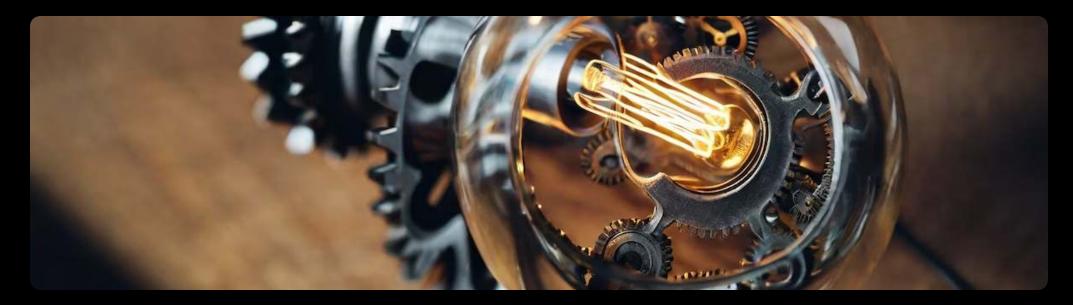
Innovation is the process of creating new ideas, products, or *services that add value to an organization*. It involves taking risks, challenging the status quo, and thinking outside of the box. *Innovation can occur in any area of an organization*, from product development to customer service to marketing.

# **Types of Innovation**

- Product Innovation: Creating new or improved products or services.
- Process Innovation: Developing more efficient or effective ways of doing things.
- Business Model Innovation: Changing the way a company creates, delivers, or captures value.



# Why Innovation Matters



Innovation is critical to the success of any organization in today's fast-paced and rapidly changing world. *It allows* companies to stay ahead of the competition, adapt to new market conditions, and create new opportunities for growth.

## **Increased Efficiency**

Innovation can lead to increased efficiency by streamlining processes, reducing costs, and improving productivity.

#### **Improved Customer Satisfaction**

Innovation can also lead to improved customer satisfaction by providing new and better products or services that meet the evolving needs of customers.

#### **Greater Resilience**

Innovation can help organizations become more resilient by allowing them to adapt to changing market conditions and customer needs.

# **Innovation in Practice**







### **Innovation Strategies**

Innovation is not just about coming up with new ideas, but also about *implementing them effectively*.

Organizations can use a variety of strategies to encourage innovation, such as:

- Encouraging risk-taking and experimentation
- Fostering a culture of collaboration and open communication
- Investing in research and development

### **Innovation Examples**

Innovation can take many forms, from *small incremental* improvements to *major breakthroughs*. Here are some examples of innovation in practice:

- A retail company introducing a new mobile app to enhance the customer experience
- A healthcare organization implementing telemedicine technology to expand access to care
- An automotive manufacturer developing a selfdriving car

# **Barriers to Innovation**





#### **Lack of Resources**

Innovation requires investment and resources, which can be a significant barrier for many organizations. *Limited budgets, lack of skilled personnel, and inadequate infrastructure* can all hinder innovation efforts.

# **Resistance to Change**

Change can be difficult, and innovation often requires significant changes to processes, products, or services. Resistance to change from employees, customers, or other stakeholders can be a significant barrier to innovation.

#### **Risk Aversion**

Innovation involves taking risks, and many organizations are riskaverse. Fear of failure or negative consequences can prevent organizations from pursuing innovative ideas or approaches.

# Creating a Culture of Innovation driven by Agile

Innovation is not just about coming up with new ideas or products. It's also about creating a culture that fosters innovation and encourages employees to think creatively. One way to do this is by adopting an agile approach to work. By using agile, organizations can create a culture of innovation that is responsive to change and focused on delivering value to customers.



# **Innovation Case Studies**







# **Augmented Reality in Retail**

A major retailer used augmented reality to enhance the shopping experience for customers. Shoppers were able to use their smartphones to scan products and see additional information such as reviews, ingredients, and styling tips. This increased customer engagement and led to higher sales.

# 3D Printing in Manufacturing

A manufacturing company used 3D printing to create prototypes of new products, reducing the time and cost of traditional prototyping methods. This allowed for faster iteration and testing of new ideas, leading to more innovative and successful products.

# **Virtual Reality in Training**

A company used virtual reality to train employees on complex and dangerous tasks such as operating heavy machinery. This reduced the risk of injury and improved the effectiveness of training, leading to better performance and safety outcomes.

# **Tools and Techniques for Innovation**





# **Brainstorming**

ideas in a group setting.

Participants are encouraged to share their ideas without criticism or judgement, and build on each other's ideas to generate new and innovative solutions.

A technique for generating creative

# **Design Thinking**

A human-centered approach to problem-solving that involves empathizing with users, defining the problem, ideating potential solutions, prototyping and testing those solutions, and implementing the best solution.

# **SWOT** Analysis

A tool for analyzing an organization's strengths, weaknesses, opportunities, and threats. It can help identify areas where innovation is needed and potential obstacles to innovation.

# **Measuring Innovation Success**

#### **Innovation Metrics**

Innovation metrics should be aligned with the organization's strategic goals and objectives. Metrics may include revenue growth, cost savings, customer satisfaction, and employee engagement.

#### **Innovation Index**

The Innovation Index is a tool that measures an organization's innovation capabilities and performance. It considers factors such as leadership support, resources, and innovation processes.

#### **Customer Feedback**

Customer feedback is a valuable tool for measuring the success of innovation initiatives.
Customer satisfaction surveys and feedback mechanisms can provide insight into the impact of new products or services.



# **Innovation Roadmap**

Innovation is not a one-time event, but rather a continuous process. An innovation roadmap can help organizations to plan and prioritize their innovation efforts over time. The roadmap is a visual representation of the organization's innovation strategy, goals, and objectives, as well as the steps required to achieve them.

## **Key Components of an Innovation Roadmap**

- Clear and specific goals and objectives
- Identification of key stakeholders and their roles and responsibilities
- Identification of potential barriers and challenges to innovation
- Identification of key performance indicators (KPIs) to measure success

## **Benefits of an Innovation Roadmap**

- Helps to align innovation efforts with the organization's overall strategy and goals
- Provides a clear roadmap for innovation, reducing uncertainty and increasing focus
- Encourages collaboration and communication among stakeholders

